



22nd ANNUAL
EAST COAST
GAMING CONGRESS
& NexGen Gaming Forum

The *Changing* Faces of Gaming

REGISTER NOW: www.ECGC.us

Information or sponsorships call 609.572.7400

DAY ONE: WEDNESDAY, JUNE 13, 2018

NexGen Gaming Forum Sponsored by SBTech

1:00 – 7:30 REGISTRATION

2:30 – 2:35 WELCOME

2:35 – 3:00 NexGen Forum KEYNOTE PRESENTATION
RICHARD CARTER, Chief Executive Officer, SBTech



3:00 – 4:00 GENERAL SESSION

SPORTS BETTING: WHERE DOES IT STAND IN MID-2018 AND WHERE IS IT GOING?

The expansion of legal sports betting in the United States raises a host of questions that states, operators and others must address, including: How will this benefit land-based casinos? How can the power of sports betting be harnessed to improve local economies and maximize the fiscal benefit?

Moderator: David Isaacson, Vice President, Spectrum Gaming Capital

Speakers: Joe Asher, Chief Executive Officer, William Hill US

Neale Deeley, Vice President, Sportradar US

Alex Igelman, Chief Executive Officer, Millennial Esports

Joseph Pappano, Senior Vice President, Managing Director of Gaming, Worldpay

Lee Richardson, Chief Executive Officer, Gaming Economics and Senior Sports Betting Associate, Spectrum Gaming Group

Anna Sainsbury, Chief Executive Officer, GeoComply USA

4:00 – 4:30 *Networking and Refreshment Break*

4:30 – 5:20 GENERAL SESSION

GAME DESIGN: WHAT DO TODAY'S PLAYERS – AND TOMORROW'S PLAYERS – WANT?

As technology improves and gaming design becomes more creative, what are the games that emerging generations will want to play? What are the factors that will make these new games more attractive? How will this change the casino floor? How will this change the casino business model?

Moderator: Roger Gros, Publisher, Global Gaming Business Magazine

Speakers: Miles Arnone, Chairman and Co-Founder, Gambliit Gaming and Managing Partner, Cannon Capital

Brad Cummings, President and Chief Executive Officer, Equilottery

Blaine Graboyes, Chief Executive Officer, GameCo

Seth Schorr, Chief Executive Officer, Fifth Street Gaming

Seth Young, Executive Director of Online Gaming, Foxwoods Resort Casino

5:20 – 6:10 GENERAL SESSION

IGAMING BATTLEGROUND: WHO'S NEXT, WHAT'S NEXT?

New Jersey and Delaware boldly changed the East Coast gaming landscape by permitting regulated interactive gaming. While other states almost joined them and Nevada, only Pennsylvania has crossed the finish line. What state will be next and why? Will the shared borders, shared time zones and shared liquidity of densely populated East Coast states translate to the revenue increases we all have been waiting for?

Moderator: Lynne Levin Kaufman, Esquire, Partner, Cooper Levenson, Attorneys At Law

Speakers: Eric Frank, Deputy Compliance Officer and Director of Legal Affairs, The Stars Group

Susan Hensel, Director of Licensing, Pennsylvania Gaming Control Board

David Rebeck, Director, New Jersey Division of Gaming Enforcement

Yaniv Sherman, Senior Vice President, 888 Holdings

Quinton Singleton, Vice President of Corporate Strategy and Government Affairs, SG Digital

6:30 – 8:30 WELCOME COCKTAIL RECEPTION

The Pool at Harrah's

Sponsored by Evolution Gaming



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DAY TWO: THURSDAY, JUNE 14, 2018

7:30 – 2:30 REGISTRATION

Sponsored by BMM Testlabs

7:30 – 8:50 CONTINENTAL BREAKFAST

Sponsored by Atlantic City Electric, An Exelon Company

8:30 – 8:35 WELCOME: HONORABLE FRANK GILLIAM, Mayor, City of Atlantic City

8:35 – 8:50 UPDATE FROM THE CHAIRMAN: JAMES T. PLOUSIS, Chairman, New Jersey Casino Control Commission

8:50 – 9:10 OPENING KEYNOTE: TIMOTHY WILMOTT, Chairman, American Gaming Association

9:10 – 9:30 VIEW FROM WASHINGTON, DC: GEOFF FREEMAN, President and Chief Executive Officer, American Gaming Association

9:35 – 10:35 CONCURRENT SESSIONS I

PROTECT THE ONLINE HOUSE

Sponsored by Friedman, LLP

As the popularity of online gaming and blockchain technology increases, so do the risks of cybercrime. Hackers are becoming smarter, moving faster, and increasing their chances of success to break in. This panel will highlight the technology as well as ways to protect yourself and reduce your chances of becoming a victim.

Moderator: Gus Fritschie, Chief Technology Officer, SeNet International

Speakers: Jordan Fischer, Esquire, Managing Partner, XPAN Law Group

Jacob Lehmann,, Managing Director, Friedman CyZen

Angelo Longo, Information Security Officer, Resorts Casino Hotel

Rodney Rickenbach, Cyber Security and Analytics Supervisor, New Jersey Division of Gaming Enforcement

John Roskoph, Vice President, Cyber Security / Chief Information Security Officer, Tropicana Entertainment

CASINOS GONE WILD: NORTHEAST MARKET UPDATE

Sponsored by Worldpay

Despite cries of market saturation, robust casino expansion continues throughout the Northeast – from the debate over the third casino in Connecticut, to the recent openings in Upstate New York, to likely casinos in the Metro NYC area, to repeated efforts to authorize casinos in northern New Jersey, to mini-casinos in Pennsylvania. Gaming operators and analysts discuss the challenges and outlook of this highly competitive landscape.

Moderator: Joseph Weinert, Executive Vice President, Spectrum Gaming Group

Speakers: Karlos LaSane, Regional Vice President, Government Relations and Community Affairs, Caesars Entertainment

Jorge Perez, Senior Vice President and Chief Financial Officer, MGM Resorts International

Gordon Medenica, Director, Maryland Lottery and Gaming Control Agency

Ed Sutor, President and Chief Executive Officer, Dover Downs Hotel & Casino

10:35 – 10:55 *Networking and Refreshment Break*

Sponsored by AtlantiCare, A Member of Geisinger

10:55 – 11:55 CONCURRENT SESSIONS II

40 YEARS OF GAMING IN ATLANTIC CITY

Sponsored by AG&E

What went right? What went wrong? What were the expectations, and what are the lessons that other states learned, failed to learn or misapplied?

Moderator: Michael J. Pollock, Managing Director, Spectrum Gaming Group

Speakers: Joseph Fusco, Esquire, Cooper Levenson, Attorneys At Law, First Director of Licensing, New Jersey Casino Control Commission

Mark Giannantonio, President and Chief Executive Officer, Resorts Casino Hotel

Daniel Heneghan, Public Information Officer, New Jersey Casino Control Commission

The National Council of Legislators from Gaming States
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NCLGS

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DRIVING REVENUE THROUGH FOOD AND BEVERAGE OPPORTUNITIES

Sponsored by Sysco Corporation

Attendees will gain insight into creative and innovative concepts in food & beverage – from innovation and future trends in menus/food offerings to unique restaurant concepts.

Moderator: Karla Perez-Larragoite, Vice President National Accounts, Gaming, Sysco Corporation

Speakers: Chef Neil Doherty, Senior Director, Culinary Development, Sysco Corporation

Dave Furano, Chief Visionary Officer of Rock & Brews, Co-Creator of George Lopez's Chingon Kitchen

George Lopez, American Actor, Comedian and Entrepreneur

Mike "Sully" Sullivan, Chief Executive Officer, Rock & Brews

12:00– 1:30 KEYNOTE LUNCHEON

KEYNOTE SPEAKER: HONORABLE PHIL MURPHY, Governor, State of New Jersey



1:35 – 2:25 CONCURRENT SESSIONS III

CHALLENGES WOMEN FACE IN THE GAMING WORLD

Sponsored by Dynamic Gaming Systems

A panel of distinguished women will discuss their paths to the high-profile positions they now hold in the historically male-dominated casino industry. Hear insights and advice about challenges faced, work-life balance, and what the future holds for women in the gaming industry.

Moderator: Karla Perez-Larragoite, Vice President National Accounts, Gaming, Sysco Corporation

Speakers: Alisa Cooper, Commissioner, New Jersey Casino Control Commission

Holly Gagnon, President and Chief Executive Officer, Seneca Gaming Corp

Karie L. Hall, Vice President and General Manager of Harrah's Resort Atlantic City

Lynne Levin Kaufman, Partner, Cooper Levenson, Attorneys At Law

Amy Kuzdowicz, Senior Vice President of Finance and Chief Accounting Officer, JACK Entertainment

THE VIEW FROM WALL STREET

Sponsored by *The Press of Atlantic City*

From an investment perspective, the gaming industry continues to change rapidly, with continuing consolidation on both the operator and supply sides, on a global scale. The new forms of gaming in digital and sports are reshaping how Americans gamble. The ability of the industry to absorb the rapid expansion of Las Vegas, the recovering growth in Atlantic City, and continued expansion of gaming throughout the US is a constant topic of investor debate. A panel of top Wall Street gaming analysts and investment bankers discuss gaming's outlook from their perspective.

Moderator: Robert Heller, President and Chief Executive Officer, Spectrum Gaming Capital

Speakers: Chad Beynon, Senior Vice President, Equity Analyst, Macquarie Securities

Dean Decker, Managing Director, Credit Suisse

Eric Hession, Chief Financial Officer, Caesars Entertainment

Michael Wagman, President and Managing Director, Clairvest Group

Andrew Zarnett, Managing Director, Deutsche Bank

2:25 – 2:45 *Networking and Refreshment Break*

Sponsored by Sportradar US

2:45 – 4:25 CHIEF EXECUTIVE OUTLOOK

Sponsored by AGEM

Some of the gaming industry's most prominent and influential corporate executives gather in the traditional ECGC signature event to discuss the most critical issues facing the industry, the outlooks for their companies, public policy issues, industry trends and other timely issues. News happens when these executives speak.

Moderators: Lloyd D. Levenson, Esquire, Chief Executive Officer, Cooper Levenson, Attorneys at Law
and Michael Pollock, Managing Director, Spectrum Gaming Group

Speakers: James Allen, Chairman, Hard Rock International and Chief Executive Officer, Seminole Gaming

Greg Carlin, Co-founder and Chief Executive Officer, Rush Street Gaming

David S. Cordish, Chairman and Chief Executive Officer, The Cordish Companies

Holly Gagnon, President and Chief Executive Officer, Seneca Gaming Corp.

Felix Rappaport, President and Chief Executive Officer, Foxwoods Resort Casino



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4:25 CONCLUDING REMARKS/THANK YOU

Lloyd D. Levenson, Esq. Chief Executive Officer, Cooper Levenson, Attorneys at Law

Michael J. Pollock, Managing Director, Spectrum Gaming Group

Brad Friedmutter, Founder, Friedmutter Group

Karla Perez-Larragoite, Vice President National Accounts, Gaming, Sysco Corporation

Schedule subject to change

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22828 to get started

The graphic includes a stack of roulette chips with the ECGC logo, a fan of playing cards, and a smartphone screen showing a text message from 'GAMING2018' with the email 'email@example.com'. The message text reads: 'Thanks! You'll now receive email updates from Cooper Levenson for ECGC 2018!'.

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