



## DAY 1: JUNE 12, NEXGEN GAMING FORUM

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1:00 pm/  
7:00 pm

Registration

2:30 pm

Welcome

2:45 pm/  
3:45 pm

General Session:

### ESPORTS: WHAT IS ITS IMPORTANCE FOR THE GAMBLING INDUSTRY?

Having proven it is more than a passing trend, esports has evolved into a major industry, with cities from Katowice to Las Vegas clamoring to host the biggest events. Casino host cities – and casinos themselves – want a big piece of the action. Is esports just another form of sports entertainment like boxing or MMA? Or could it become a major driver of sports-betting revenue? Professionals from esports discuss the synergies.

**Moderator:** *Josh Faber*, Director, Spectrum eSports Advisors

*Russell Aleksey*, Founder and Chief Executive Officer, OkLetsPlay

*Ari Fox*, Co-Chief Executive Officer, Gameacon

*Antoine Grimond*, Chief Operating Officer, Gamify Esports

*Alex Igelman*, Principal, Spectrum Esports Advisors and Chairman, Millennial Esports Corp

*Josh Marcus*, Managing Partner and Co-Founder, MKM Esports

3:45 pm/  
4:15 pm

Networking and Refreshment Break

4:15 pm/  
5:15 pm

General Session:

### PAYMENT TECHNOLOGIES AND THE NEW GAMING WORLD

Bitcoin. Blockchain. PayPal. Venmo. In-play sports betting. iGaming. Credit cards. Debit cards. Cross-border cashouts. As payment technologies advance at a fast pace, is the ever-expanding legal gambling industry keeping pace? How do gaming providers balance what consumers want with what technology allows? Experts from both industries discuss the possibilities, the expectations and the legal and regulatory issues that arise within an industry that operates under different rules for each state.

**Moderator:** *Joe Pappano*, Senior Vice President, Managing Director of Gaming, Worldpay

*Neil Erlick*, Executive Vice President, Business Development, Paysafe

*Christopher Granger*, Gaming Lead – Emerging Acceptance, Visa

*Rodney Rickenbach, Jr.*, Manager of Cyber Security & Analytics, New Jersey Division of Gaming Enforcement

*Omer Sattar*, Executive Vice President and Co-Founder, Sightline

5:15 pm/  
6:15 pm

General Session:

### THE iGAMING/SPORTS BETTING NEXUS

Although 42 states have some form of casino gambling, almost all of them have been reluctant to authorize online gaming – despite the robust and still growing results in New Jersey since its launch more than five years ago. At the same time, states are clamoring for sports betting, which in order to reach its potential must include the online/mobile component. Will the rush to legalize sports betting also usher in the long-awaited world of online casino gaming? Experts from both the gaming and betting sectors examine the future of iGaming and betting.

**Moderator:** *Seth Young*, Chief Innovation Officer, PointsBet

*Max Bichsel*, Director, Kambi

*Brad Cummings*, Founder & Chief Executive Officer, EquiLottery

*Melanie Gross*, Vice President of Online Gaming, Caesars Entertainment

6:30 pm/  
8:30 pm

**WELCOME COCKTAIL RECEPTION**, The Pool at Harrah's Resort & Casino

*Sponsored by SBTech*



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## DAY 2: JUNE 13, EAST COAST GAMING CONGRESS

7:30 am/  
2:30 pm

Registration

7:45 am/  
8:45 am

Continental Breakfast

8:45 am/  
8:50 am

Welcome: *Honorable Frank Gilliam*, Mayor, City of Atlantic City

8:50 am/  
9:00 am

Update from the Chairman: *James T. Plousis*, Chairman, New Jersey Casino Control Commission

9:00 am/  
9:20 am



View from Washington: *Bill Miller*, President & Chief Executive Officer, American Gaming Association

9:20 am/  
9:40 am



Opening Keynote Address: *Ted's Take on Sports & Gaming*, *Ted Leonsis*, Chairman & Chief Executive Officer, Monumental Sports & Entertainment

Concurrent Sessions I:

9:45 am/  
10:45 am

### SO FAR, SO GOOD?

With six states having launched sports betting since *Murphy v. NCAA*, including two states that allow online/mobile betting, the early results have demonstrated its potential... or have they? Casino operators and systems providers examine expectations vs. reality, how the states' regulatory schemes stack up against each other, and what any of the 20 or so additional states considering legalization can learn from the early adopters.

**Moderator:** *Roger Gros*, Publisher, GGB Magazine

*Eric Frank*, Deputy Compliance Officer and Director, Legal Affairs, The Stars Group

*Kevin O'Toole*, Executive Director, Pennsylvania Gaming Control Board

*David Rebeck*, Director, New Jersey Division of Gaming Enforcement

*Dan Shapiro*, Vice President, Strategy & Business Development, William Hill US

### WOMEN IN GAMING

Challenges women face in the Gaming World will spotlight these prominent women in different fields who will provide insights and advice about challenges faced, work-life balance, and what the future holds for women in the gaming industry.

**Moderator:** *Karla Perez-Larragoite*, Vice President National Accounts, Gaming, Sysco Corporation

*Clio Knowles*, Vice President of People, Virgin Hotels

*Stephanie Lepori*, Chief Accounting Officer, Eldorado Resorts

*Christina Wilson*, Executive Chef, Gordon Ramsey Group US Division

### WALL STREET WISDOM

From an investment perspective, the gaming industry continues to change rapidly, with continuing consolidation of both the operators and suppliers, on a global scale. Sports betting could become a game changer for the US industry due to its rapid spread, new customer engagement and relationship to mobile gaming. Meanwhile, a new wave of growth in Las Vegas, Atlantic City's recovery, and continued expansion in the regional markets could either mean great corporate profits or disappointment from oversupply. A panel of top finance professionals discuss and debate the industry outlook from the perspective of the money that shapes the industry.

**Moderator:** *Robert Heller*, President and Chief Executive Officer, Spectrum Gaming Capital

*Alex Bumazhny*, Senior Director, Fitch Ratings

*Harry Curtis*, Managing Director, Nomura Securities

*Drew Kelley*, Senior Vice President and Chief Financial Officer, Mohegan Gaming & Entertainment

*Adam Rosenberg*, Managing Director, Global Head of Gaming & Leisure, Fortress Funds

*Joel Simkins*, Managing Director, Head of Gaming & Leisure Investment Banking, SunTrust Robinson Humphrey

10:45 am/  
11:15 am

Networking and Refreshment Break





11:15 am/  
12:15 pm

Concurrent Sessions II:

## THE LEAGUES' PERSPECTIVE

From passive spectators in the only-in-Nevada days to vigorous opponents in the challenge to New Jersey's appeals to legalize sports betting, major US sports leagues and teams are now embarking on long-term business partnerships with gaming companies in ways that may forever change the way sports are consumed and wagers are made. Why have the leagues so quickly embraced their one-time foe and what do they want from sports betting? How will they shape the future of sports betting in America?

**Moderator:** *David Isaacson*, Vice President, Spectrum Gaming Capital  
*Jeremy Kudon*, Partner, Orrick, Herrington & Sutcliffe  
*Marquest Meeks*, Senior Counsel, Office of the Commissioner of Baseball (MLB)  
*Dan Spillane*, Vice President & Assistant General Counsel, National Basketball Association (NBA)

## DRIVING REVENUE THROUGH FOOD & BEVERAGE OPPORTUNITIES

Attendees will gain insight into creative and inventive concepts in food & beverage - from innovation and future trends in menus/food offerings to unique restaurant concepts.

**Moderator:** *Karla Perez-Larragoite*, Vice President National Accounts, Gaming, Sysco Corporation  
*Chef Neil Doherty*, Senior Director, Culinary Development, Sysco Corporation  
*Mike McClellan*, Chief Executive Officer, Parlay Solutions  
*Christina Wilson*, Executive Chef, Gordon Ramsey Group US Division

## THE MID-ATLANTIC BATTLEGROUND

With 29 casinos (and counting) within a 150-mile radius of Philadelphia, along with myriad other gaming and betting options, the gaming landscape in the Mid-Atlantic has become intensively competitive - and increasingly localized. How will operators continue to achieve growth? Are new gaming offerings such as iGaming and sports betting helping or hurting the primary casino gaming product? Gaming operators and analysts discuss what it takes to thrive in this dynamic marketplace.

**Moderator:** *Joseph Weinert*, Executive Vice President, Spectrum Gaming Group  
*Matthew Doherty*, Executive Director, NJ Casino Reinvestment Development Authority  
*Mark Giannantonio*, President and Chief Executive Officer, Resorts Casino Hotel  
*David Katz*, Managing Director and Senior Equity Analyst of Gaming, Lodging & Leisure, Jefferies  
*Joe Shatz*, Regional Chief Marketing Officer, Caesars Entertainment  
*Andrew Zarnett*, Managing Director, Deutsche Bank

12:15 pm/  
1:30 pm



## LUNCHEON KEYNOTE

Address by *Honorable Phil Murphy*, New Jersey Governor  
*Sponsored by 888.com*

1:30 pm/  
2:30 pm

General Session:

## WHAT'S NEXT IN SPORTS BETTING?

Product development will be one of the key drivers of growth over the next year, and beyond. We can see from early sports-betting metrics that giving the US player options for in-running betting and the ability to cash-out his or her bet is still in its infancy, but how do we think this will develop over the next 12 months? What effect might that trajectory have for revenues - and margins? Should new product development - either entirely new, or adapted from elsewhere - be entirely within the control of the operator, alongside their suppliers? And should regulators have more than just a monitoring role here? Product development - whether new bets, markets or related offerings - has proven itself one of the key drivers of innovation in other developed sports betting markets; will that be the same for the regulated US market, or are there special factors to consider here?

**Moderator:** *Frank Fantini*, Chief Executive Officer, Fantini Research  
*Richard Carter*, Chief Executive Officer, SBTech  
*Parikshat Khanna*, Chief Executive Officer, CG Technology  
*Moti Malul*, Chief Executive Officer, NeoGames  
*Itai Pazner*, Chief Executive Officer, 888 Holdings  
*Mor Weizer*, Chief Executive Officer, Playtech





2:30 pm/  
2:50 pm

**Networking and Refreshment Break**

2:50 pm/  
4:30 pm

**LEADERSHIP THINKTANK**

As gaming rapidly expands into new frontiers – from online wagering to partnerships with sports leagues to sophisticated payment technologies – the need for steady, visionary leadership is more critical than ever. In this ECGC signature session, leaders from prominent gaming companies with East Coast properties discuss the future of land-based gaming, how sports betting is shaping their operations, the M&A environment, and how and where they seek their next opportunities.

2:50 pm/  
3:40 pm

**(Panel #1)**

**Moderator: Lloyd D. Levenson**, Chief Executive Officer, Cooper Levenson, Attorneys at Law  
**Mario Kontomerkos**, Chief Executive Officer, Mohegan Gaming & Entertainment  
**George Papanier**, President and Chief Executive Officer, Twin River Worldwide Holdings  
**Thomas Reeg**, Chief Executive Officer, Eldorado Resorts  
**Timothy Wilmott**, President and Chief Executive Officer, Penn National Gaming

3:40 pm/  
4:30 pm

**(Panel #2)**

**Moderator: Michael Pollock**, Managing Director, Spectrum Gaming Group  
**James Allen**, Chief Executive Officer, Hard Rock International & Seminole Gaming  
**Greg Carlin**, Chief Executive Officer, Rush Street Gaming  
**David S. Cordish**, Chairman, The Cordish Companies

4:30 pm

**East Coast Gaming Congress Concludes**

**REGISTRATION FORM**

23<sup>rd</sup> Annual East Coast Gaming Congress | June 12-13, 2019 | Harrah's Atlantic City Conference Center



First Name \_\_\_\_\_ Last Name \_\_\_\_\_  
 Company \_\_\_\_\_ Job Title \_\_\_\_\_  
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 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
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**Attorneys:** Approved for 4.8 CLE Credits in NJ/ 7.0 general CLE credits in PA  
 Maximum 6 CPE credits for NJ CPAs

Check if you are interested in **Continuing Legal Education Credits** -  
 \_\_\_\_\_ NJ CLEs \_\_\_\_\_ PA CLEs

**BADGES:** Registration packets and badges will be issued on-site and will not be mailed.

**CONDITIONS:** The East Coast Gaming Congress & NexGen Gaming Forum is produced for the hotel, gaming, and hospitality industries. No one under 18 will be admitted. Full payment must be received prior to or at registration for admittance.

**GOVERNMENT/EDUCATOR RATE:** Available to officials representing city, county, state and federal agencies, academic institutions and members of the military. Be sure to state the name and nature of your employer.

**CANCELLATIONS/SUBSTITUTIONS:** Registered attendees who cancel before May 14 are eligible for a full 100% refund. Cancellations before May 21 are eligible for a 50% refund. **NO REFUND of any type will be provided for cancellations received after May 21.** All cancellations must be made by the registered attendee in writing and emailed to [dvecere@cooperlevenson.com](mailto:dvecere@cooperlevenson.com). Substitutions may be made without penalty.

**REGISTRATION FEES For multiple registrations, photocopy this form.**

**Includes:** Evening Cocktail Reception, June 12 • All Seminars, June 12 & 13 • Continental Breakfast • Networking Breaks • Keynote Luncheon

	By May 31	June 1 - June 11	On-site
Individual Registration	<input type="checkbox"/> \$595	<input type="checkbox"/> \$695	<input type="checkbox"/> \$795
Government, Tribal or Educator	<input type="checkbox"/> \$350	<input type="checkbox"/> \$350	<input type="checkbox"/> \$350

	10 or more	20 or more
Group Registration	<input type="checkbox"/> \$495	<input type="checkbox"/> \$450
Group Govt., Tribal or Educator	<input type="checkbox"/> \$325	<input type="checkbox"/> \$300

Priority Code: \_\_\_\_\_ Grand Total \_\_\_\_\_

**PAYMENT INFORMATION Make checks payable to ECGC**

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